ORIGINAL

DOCKET FILE COPY ORIGINAL

TRANSCRIPT OF PROCEEDINGS

Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

In the Matter of: : CC Docket Petition of WorldCom, Inc., Pursuant : No. 00-218 to Section 252(e)(5) of the Communications Act for Expedited Preemption of the Jurisdiction of the Virginia State Corporation Commission Regarding Interconnection Disputes with Verizon Virginia, Inc., and for Expedited Arbitration In the Matter of: : CC Docket Petition of Cox Virginia Telecom, Inc., : No. 00-249 Pursuant to Section 252(e)(5) of the Communications Act for Preemption of the Jurisdiction of the Virginia State Corporation Commission Regarding Interconnection Disputes with Verizon Virginia, Inc., and for Arbitration In the Matter of: :CC Docket Petition of AT&T Communications of :No. 00-251 Virginia, Inc., Pursuant to Section 252(e)(5) of the Communications Act for Preemption of the Jurisdiction of the Virginia Corporation Commission Regarding Interconnection Disputes with: Verizon Virginia, Inc. --- x Volume 8

Pages 2161 thru 2469

Washington, D.C. October 17, 2001

MILLER REPORTING COMPANY, INC.

735 8th Street, S.E. Washington, D.C. 20003 (202) 546-6666

Before the

FEDERAL COMMUNICATIONS COMMISSION

Washington, D.C. 20554

In the Matter of: :CC Docket Petition of WorldCom, Inc., Pursuant :No. 00-218to Section 252(e)(5) of the Communications Act for Expedited Preemption of the Jurisdiction of the Virginia State Corporation Commission Regarding Interconnection Disputes with Verizon Virginia, Inc., and for Expedited Arbitration :CC Docket In the Matter of: Petition of Cox Virginia Telecom, Inc., :No. 00-249 Pursuant to Section 252(e)(5) of the Communications Act for Preemption of the Jurisdiction of the Virginia State Corporation Commission Regarding Interconnection Disputes with Verizon Virginia, Inc., and for Arbitration :CC Docket In the Matter of: :No. 00-251Petition of AT&T Communications of Virginia, Inc., Pursuant to Section 252(e)(5) of the Communications Act for Preemption of the Jurisdiction of the Virginia Corporation Commission Regarding Interconnection Disputes with : Verizon Virginia, Inc. x Volume 8

Wednesday, October 17, 2001 Washington, D.C.

The hearing in the above-entitled matter came on, pursuant to Notice, at 9:45 a.m.

BEFORE:

DOROTHY ATTWOOD, Arbitrator

KATHERINE FARROBA, Staff

JEFFREY DYGERT, Staff

JOHN STANLEY, Staff

FCC Staff Members:

HENRY THAGGART

CATHY CARPINO

WILLIAM KEHOE

PRAVEEN GOYAL

TAMARA PREISS

ALEXIS JOHNS

BRAD KOERNER

JONATHAN REEL

PAUL MOON

JERRY STANSHINE

APPEARANCES:

On behalf of the Verizon:

RICHARD D. GARY, ESQ.

KELLY L. FAGLIONI, ESQ.

W. JEFFREY EDWARDS, ESQ.

MIKE OATES, ESQ.

EDWARD P. NOONAN, ESQ.

JENNIFER McCLELLAN, ESQ.

Hunton & Williams

Riverfront Plaza, East Tower

951 East Byrd Street

Richmond, Virginia 23219-4074

(804) 788-8200

On behalf of the AT&T:

MARK A. KEFFER, ESQ.
IVARS V. MELLUPS, ESQ.
GEORGE R. (Ridge) LOUX, ESQ.
RICHARD H. RUBIN, ESQ.
STEPHANIE A. BALDANZI, ESQ.
AT&T
3033 Chain Bridge Road
Oakton, Virginia 22185
(703) 691-6046

On behalf of WorldCom:

JODIE L. KELLEY, ESQ.
JOHN MONROE, ESQ.
MARK SCHNEIDER, ESQ.
KIMBERLY SCARDINO, ESQ.
Jenner & Block, L.L.C.
601 13th Street, N.W.
Washington, D.C. 20005
(202) 639-6066

APPEARANCES: (Continued)

On behalf of WorldCom, Inc.:

ALLEN FREIFELD, ESQ. 1133 19th Street, N.W. Washington, D.C. 20036

On behalf of Cox Virginia Telecom, Inc.:

J.G. HARRINGTON, ESQ.

JILL BUTLER, ESQ.

Dow, Lohnes & Albertson

1200 New Hampshire Avenue, N.W.

Suite 800

Washington, D.C. 20036

(202) 776-2818

CONTENTS

PANEL	PAGE
SUBPANEL 2: PETER J. D'AMINO DONALD E. ALBERT DONATO GRIECO DAVID L. TALBOTT JOHN D. SCHELL	
Cross-examination by Mr. Edwards	2175
Cross-examination by Mr. Keffer	2202
Cross-examination by Mr. Monroe	2235
Questions from Staff	2267
SUBPANEL 4: PETER J. D'AMICO DONALD E. ALBERT DONATO GRIECO DAVID L. TALBOTT JOHN D. SCHELL	
Cross-examination by Mr. Monroe	2302
Questions from Staff	2352
Cross-examination by Mr. Monroe	2330
Redirect examination by Mr. Edwar	ds 2370
Cross-examination by Mr. Edwards	2373
Cross-examination by Mr. Monroe	2386

E X H I B I T S

NUMBE	R		MARKED	ADMITTED
AT&T	No.	3 8	2225	2330
AT&T	No.	3 9	2329	2330

RECORD REQUESTS

NUMBER	PAGE
1.	2224
2.	2224
3.	2285
4.	2370

PROCEEDINGS

1

2

3

6

7

13

19

20

21

MR. DYGERT: Good morning. Good to see everyone again today. I understand that we have a statement about the motion to compel from AT&T and Verizon and WorldCom, I guess, potentially.

> Mark Keffer for AT&T. MR. KEFFER:

After the motion was filed yesterday, there had been additional exchanges of information, and at this point Verizon has either provided the information that AT&T and WorldCom have requested or has committed to provide information over the next few days that will be responsive to the request, and we just had a conference in the hallway scoping out the extent of the information that's going to be provided, and at this point I can say that if we receive the information and the access to the documents that was discussed this morning, we will be satisfied, and that should obviate the need to argue the motion to compel this morning.

MS. CHARYTAN: This is Lynn Charytan for 221 Verizon. We are satisfied with what we have agreed 1 to.

10

11

17

19

MR. DYGERT: You don't feel the need to 2 put more detail about your agreement on the record? MS. CHARYTAN: Verizon has committed to 4 5 get to AT&T and all the outstanding requests. of them will be due--some of them we will give on Thursday, some on Friday, and we have one agreement 7 for some information that we are going to be giving on Wednesday.

MR. DYGERT: Wednesday today?

MR. KEFFER: No, Wednesday a week. is information relates to items going to the That's not scheduled for 13 nonrecurring charges. 14 hearing until the week after next, and that should 15 give us enough time to review the information and 16 deal with it accordingly.

MR. DYGERT: All right. Well, thanks for 18 working it out.

I wanted to take a couple of minutes to discuss briefly some matters relating to the cost hearing next week. I understand that most of 22||Verizon's cost counsel are not here, but I think

that this information could be easily conveyed to them.

2

3

5 l

6

11

12

13

18

19

First, we would like to be prepared to start Monday morning at 9:00 because we are becoming concerned that there is a great volume of material to get through in those two weeks of 7 | hearings, and we haven't done the preliminary 8 | matters, like moving exhibits into the record, so 9 we thought we would try to squeeze an extra half 10∥hour out that morning.

In that regard, we would like to have the parties come prepared to the extent they haven't already done so, to move their exhibits for that portion of the hearing into the record. With that, we would like to have them have enough copies of 16 their exhibit lists that have the appropriate 17 | numbers on them, so they can be passed out to certainly opposing counsel and also to FCC staff so we can have a useful exhibit list that's available first thing in the morning. And I quess that will also include having or also require that the exhibits be prenumbered and ready to go.

And, to the extent possible, we would like you to discuss with each other before Monday morning any objections that any of the parties anticipate having to an opponent's exhibits, so those can hopefully be worked out as much as possible before we start. To the extent that can't happen, we will attempt quickly to deal with those first thing on Monday morning.

1

3

9

11

16

18

20

22

And as with the cost exhibits, excuse me, as with the noncost exhibits, we would like you to provide three copies of everything that has been previously filed, so we could put them in the right places in the FCC, and I believe we asked for 10 copies of things that had not been previously 15 filed.

As with the cross exhibits in the noncost 17 part of the hearing, we would like you to exchange cross exhibits the night before -- at the latest, the night before, so parties could know what they are likely to meet on the cross-examination of their 21 witnesses.

And lastly, on the question of opening

statements, I gather from comments that parties have made during the scheduling discussions for the cost hearing that counsel plan to make opening 3 statements. What we would like to do is have those, as with the last part of the hearing, be 15 minutes per side, and I think that since the petitioners are sponsoring the same model, they can divide their 15 minutes as they choose, or one side or one petitioner could take all of it, for what we care. 10

So, those are the preliminary matters that strike us as useful to discuss before the cost proceeding gets going. If you all have any other questions that we could address at this point on that, we would be happy to.

MR. EDWARDS: I have a question on exhibit 17 numbering. Are you going to pick it up at Verizon one again, or should it be the next sequential number after the noncost phase?

MR. DYGERT: I think the next one, the next sequential one.

Anything else?

MILLER REPORTING CO., INC. 735 8th STREET, S.E. WASHINGTON, D.C. 20003-2802

11

16

19

20

22

(202) 546-6666

1

4

8

16

21

MR. KEFFER: I would just note that 2 || WorldCom and AT&T already submitted their cost exhibits, so I think we have already complied with your directive. I think we already provided the three copies that you requested, and if I'm wrong in that regard, please let me know now. 7 assuming we have already done our homework here.

MS. PREISS: I know you did that on your 9 | joint exhibits. It was unclear to me at the 10 prehearing conference whether there were any other 11 exhibits that either AT&T or WorldCom was 12 | sponsoring just by itself, so if there are--if there's anything you haven't done already, you would do it. But I know you already did the joint. 15 And if I don't--

MR. KEFFER: I think the only individual 17 AT&T exhibit was some additional testimony of 18 Mr. Kirchberger. I believe that's already been marked and submitted, along with the other documents, but I will double-check that.

MS. PREISS: Okay. So that leaves 22 Verizon's cost exhibits.

MR. EDWARDS: Do you want those filed here or do you want them filed over at the filing room at the FCC?

1

3

4

5

6

8

9

12

13

14

15

16

22

MS. PREISS: John says here is fine. the boss.

MR. EDWARDS: Here is fine, but it may be that we prefer to do it over at the FCC, I'm not sure. Does it matter?

MS. PREISS: These are for the ones that have already been previously filed or all of them, or are they one and the same?

MR. EDWARDS: They would be one and the same.

> Okay. At the FCC is fine. MS. PREISS:

MR. EDWARDS: Okay, great.

All right. I think that's it MR. DYGERT: for the preliminary matters that we needed to 18 discuss. That should take us to the point where we can begin--resume with the network architecture 20 | panels, starting with subpanel -- what was previously 21 | labeled subpanel two, including issues III-1, III-2, and IV-1. Which side is going first on

1 cross for that? Should we flip a coin again? 2 MR. KEFFER: I'm happy to put my panel on first, so... 3 That's fine. MR. MONROE: 4 5 (Pause.) 6 MR. DYGERT: Good morning, gentlemen, 7 | would you please identify yourselves for the record. 8 Don Grieco, WorldCom. MR. GRIECO: 9 MR. TALBOTT: David L. Talbott, AT&T. 10 John D. Schell from AT&T. MR. SCHELL: 11 And you are all still under MR. DYGERT: 12 13 oath from the earlier parts of the proceeding. Go ahead. 14 CROSS-EXAMINATION 15 Thank you, Mr. Dygert. MR. EDWARDS: 16 17 Good morning, gentlemen, we are going to 18∥be talking about issues III-1, III-2, and IV-1 all 19 relating to transit service. 20 Mr. Grieco, would you agree with me that transit service is traffic that does not originate 22 or terminate on Verizon's network, but that for

that traffic Verizon in effect acts as a conduit between two other carriers? Is that correct?

> MR. GRIECO: I would agree with that, yes.

MR. EDWARDS: And you would agree with me that Verizon does not refuse to provide transit traffic service; correct?

Up until the contract, I MR. GRIECO: quess I believed that to be the case, but it seems like you're hedging on that a bit.

MR. EDWARDS: Well, as we sit here today, is it your belief that Verizon refuses to provide 12 | transit traffic service or that it agrees to 13 provide transit traffic service up to a certain 14 level?

The contract language that I MR. GRIECO: 16 | have seen would indicate you will continue to 17 provide transit service up to a certain threshold 18 between two particular CLECs.

MR. EDWARDS: Is it your understanding that the contract language sets that threshold at the DS1 level?

> MR. GRIECO: Yes.

22

2

3

4

5

6

7

10

15

19

21 l

1 MR. EDWARDS: And that Verizon, up to the DS1 level, will agree to provide transit service at 3 TELRIC rates?

MR. GRIECO: I don't know if it was a 4 TELRIC rate specifically. I would have to check. 5

MR. EDWARDS: You don't remember, sitting 6 here today, what Verizon's proposal is?

MR. GRIECO: I don't remember exactly what rates we are discussing in the contract, but I know 10 you were committing to a transit up to DS1 for the traffic.

MR. EDWARDS: Mr. Talbott, Mr. Schell, are 12 you familiar with Verizon's proposal on the 13 l transport traffic? 14 l

MR. SCHELL: Yes, I am.

8

11

15

16

17

18

19

20

21

MR. EDWARDS: Am I correct that Verizon agrees to provide transit traffic or transit service -- what's the correct term? Is that transit service?

> That's fine. MR. SCHELL:

MR. EDWARDS: That Verizon provides transit service up to the DS1 level at TELRIC

1 rates?

12

13

15

18

22

2 MR. SCHELL: Verizon agrees to provide 3 transit service up to a DS1 level at TELRIC rates, 4 | but beyond the hundred--only up to 180 days from 5 the date of the initial Interconnection Agreement. 6 In other words, if the traffic is on Verizon's tandem beyond the initial 180 days from the effective date of the agreement, or if the DS1 threshold is achieved, then Verizon proposes to add 10 additional non-TELRIC-based charges for that 11 service.

All right. Mr. Grieco, is MR. EDWARDS: that consistent with your understanding of 14 Verizon's proposal?

MR. GRIECO: I would have to read the That sounds about right, 16 language again myself. 17 but I can't...

MR. EDWARDS: Okay. Now, Mr. Grieco, do you agree that there is a dispute between the 20 parties regarding whether Verizon has an obligation at all to provide transit service?

> MR. GRIECO: Yes, I would agree that we

disagree on that point.

2

3

5

6

7

9

11

12

13

16

17

19

201

22 l

MR. EDWARDS: And is it fair to say that the petitioners look to 251(A)(1) of the Act for support for their position that Verizon has an obligation to provide transit service, and specifically the language there says that each telecommunications carrier has the duty to interconnect directly or indirectly with the facilities and equipment of other telecommunications carriers?

> MR. GRIECO: Yes.

MR. EDWARDS: And is it fair to say that the petitioners' position is based on the language in the Act that says that each telecommunication carrier has a duty to interconnect indirectly?

MR. GRIECO: Yes, which implies that a third party must be in between somewhere providing 18 this transit service.

MR. EDWARDS: Would you agree with me that when Verizon provides transit services, it is satisfying its duty to connect directly with either of the party, both the originating and terminating

1 parties?

3

9

10

13

17

18

19

2.0

21

MR. MONROE: Excuse me, Mr. Dygert, I don't mind this line of questioning. I just want to caution counsel that this witness isn't an attorney; and, to the extent he's asking for 6 | conclusions on Verizon's satisfaction of its obligations under the Act, he may or may not be able to answer.

MR. EDWARDS: No objection to the objection, but actually I think I'm asking a purely factual interconnection question here. Let me see if I can do it better.

Let's suppose that there is LEC A Verizon 14 and LEC B, all right? And traffic is originated at 15∥LEC A to terminate on LEC B, and Verizon is providing transit service between LEC A and LEC B in that situation.

Are you with me so far?

MR. GRIECO: Yes.

MR. EDWARDS: Would you agree with me that Verizon is interconnected with directly with LEC A in that situation?

MR. GRIECO: Yes, you would have to be directly connected with LEC A for us to hand the traffic to you.

1

3

4

7

9

14

19

MR. EDWARDS: And would you agree with me that Verizon is directly connected with LEC B in that situation?

MR. GRIECO: Yes, you would be directly connected with them.

MR. EDWARDS: And when you point to the obligation of a telecommunications carrier to interconnect indirectly, am I correct that what 12 you're talking about is some type of indirect 13 interconnection between LEC A and LEC B?

That is correct, or if -- make MR. GRIECO: 15 it work in both directions. If the traffic originated on a Verizon--from a Verizon customer that was using a LEC A, for instance, to get to LEC B, it would work equally in that direction as well.

MR. EDWARDS: Mr. Talbott or Mr. Schell, 20∥let me ask you to look at AT&T Exhibit 3 page 21 | 50 - - I'm sorry, I moved too quickly. Mr. Grieco, 22 | let me ask you one more question, one more series

1 of questions. Look at your WorldCom Exhibit 3 at page 59, which is your direct testimony on the 3 nonmediated issues. 5 MR. GRIECO: What was the page again? MR. EDWARDS: Page 59. Sorry for the 6 false start there. Okay. 8 MR. GRIECO: That's WorldCom issue--excuse 9 MR. DYGERT: 10 me, Exhibit Number--MR. EDWARDS: 3. 11 12 MR. DYGERT: Thank you. MR. EDWARDS: Yes, sir. 13 14 Page 57, line 11 and 12. Are you with me, sir? 15 MR. GRIECO: Yes. 16 MR. EDWARDS: There you are talking about 17 18 | indirect interconnection, and I assume what you're talking about there is WorldCom being, for example, 20 | LEC A in my example and then indirectly

> MILLER REPORTING CO., INC. 735 8th STREET, S.E. WASHINGTON, D.C. 20003-2802 (202) 546-6666

22 transit service; is that correct?

interconnecting with a LEC B with Verizon providing

MR. GRIECO: Yes, that's an example of what sentence 11 and 12 refer to, yes.

MR. EDWARDS: All right. And then you say in some situations it's very efficient to do it that way or it's most efficient I think is your term, most efficient form of interconnection to two carriers that exchange only minimal amounts of traffic. Do you see that?

MR. GRIECO: Yes.

1

3

9

10

13

14

17

18

19

201

21

22

MR. EDWARDS: Does that imply, then, that it becomes a level of traffic at which it becomes 12 more efficient for those two carriers to connect directly with each other?

MR. GRIECO: Yeah, there would be a point at some traffic volume that would warrant or that would be advantageous for the two LECs in your example, at LEC A and LEC B to establish a direct connection.

MR. EDWARDS: And the \$64,000 question is what that level of question is; right?

MR. GRIECO: I anticipated that, yes.

MR. EDWARDS: And I'm correct that your

proposed contract language does not define minimal amount or does it define that level of volume at which WorldCom believes it becomes most efficient to connect directly?

3

4

5

6

7

8

9

10

13

15

17

18

19

20

22

MR. GRIECO: No, it does not spell that out.

MR. EDWARDS: And, Mr. Schell, I'm correct that AT&T's language does not either; correct?

MR. SCHELL: That's correct.

MR. EDWARDS: All right, let's turn to your Exhibit 3, Mr. Talbott and Mr. Schell. AT&T Exhibit 3 page 50, lines five, six, and seven.

Now, we are back, when we talk about the talk transit service at least from Verizon's perspective, we are back talking about the tandem exhaust issue that we talked about last week; correct, Mr. Schell?

MR. SCHELL: That would be one aspect of it, I presume, from Verizon's perspective.

MR. EDWARDS: Well, I mean, that's what we say in our testimony; right?

MR. SCHELL: Yes.

MR. EDWARDS: And here, you deal 2 specifically with that issue, and I believe your testimony is that you believe that Verizon's rates for tandem interconnection are designed to fully compensate Verizon for its forward-looking costs to deploy additional capacity; is that your testimony?

1

3

5

6

7

9

10

11

12

13

14

15

18

19 l

20

MR. SCHELL: I believe the TELRIC rate structure is designed to do that.

MR. EDWARDS: So, it's your belief then that TELRIC rates for tandem interconnection, not only cover the costs incurred for that interconnection, but it's your belief that those rates also provide revenue to Verizon to purchase and deploy additional tandem capacity?

I believe they recover MR. SCHELL: Verizon's costs of providing the tandem service and provide a reasonable rate of return to the firm.

MR. EDWARDS: That's not my question, though, Mr. Schell.

My question is: Do you believe that those rates cover the costs of tandem interconnection and 22 also provide Verizon sufficient revenue to purchase and deploy additional tandem capacity?

2

3

7

10

11

12

13

17

18

21

MR. KEFFER: I'm going to object to the question. These witnesses are not cost rate Those witnesses will be available witnesses. starting next week, and those questions are best directed at them.

Well, I agree with that, but MR. EDWARDS: for the fact that in the testimony that I have cited they make that specific statement, so they have opened themselves to those questions.

MR. DYGERT: Go ahead and answer the question, please.

Part of the MR. SCHELL: All right. problem I'm having, sir, is trying to parse the question because really from my perspective, TELRIC is forward-looking recovery of cost. I mean, it's recovery of your cost based on forward-looking costs; and therefore, if you're adequately recovering the costs plus a return to the firm, 20 then that should provide you source of funds to continue to augment that switching vehicle or to put in new switching vehicles if necessary.